



Erica B. Davis

ASSOCIATE

New York

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Erica is an associate in the Strategic Transactions and Licensing group.

Erica's practice focuses on strategic transactions and intellectual property asset strategy, protection, licensing and commercialization. She specializes in corporate partnering, strategic alliances, data privacy and protection and technology commercialization, and has served as a guest lecturer on these topics at Cornell.

Erica acts as an outsourced general counsel and strategic advisor to a wide variety of venture-backed companies in the artificial intelligence, cryptocurrency, software, consumer internet, bioscience, media, healthcare, telecommunications, financial technology and entertainment technology industries. Erica also represents these companies in negotiations of commercial agreements, and advises these companies and leading venture capital firms on technology, intellectual property, commercial and privacy aspects of venture capital financings, mergers, acquisitions and similar deals.

Erica is a Certified Information Privacy Professional (CIPP), holding the U.S. private-sector privacy certification granted by the International Association of Privacy

Professionals (IAPP), the global standard in privacy certification. Erica leverages her strong foundation in US private-sector privacy laws and regulations, and understanding of the legal requirements for the responsible transfer of sensitive personal data to/from the US, the EU and other jurisdictions, to counsel clients on risk and opportunity when handling personal data in their business transactions and product development.

Credentials

EDUCATION

- Columbia Law School, J.D.
James Kent Scholar
Harlan Fiske Stone Scholar
- Macaulay Honors College at the City University of New York, Queens College,
B.A., Political Science and Psychology
summa cum laude
Phi Beta Kappa

BAR ADMISSIONS

- New York

ACHIEVEMENTS

- CIPP/US Certified

Focus Areas

Strategic Transactions & Licensing

Data Privacy

Mergers & Acquisitions

Fund Investments in Companies

Seed, Venture and Growth Financings

Related News & Insights

INSIGHTS

Client Insight: Artificial Intelligence Insights The Current Regulatory

Landscape

CLIENT NEWS

Dragoneer Investment Group Investing up to \$200M in Tekion

CLIENT NEWS

Scaler Announces \$10M Series A to Decarbonize Real Estate

CLIENT NEWS

Andreessen Horowitz Leads \$100M Series B of Hebbia

CLIENT NEWS

AI Biology Startup EvolutionaryScale Announces \$142M Seed Financing

FIRM NEWS

Gunderson Dettmer Commemorates 2024 Women's History Month and International Women's Day

CLIENT NEWS

Robust.AI Announces Partnership with DHL Supply Chain

CLIENT NEWS

Spark Capital Leads Anthropic \$450M Series C

CLIENT NEWS

Petal Announces \$35M Strategic Financing

FIRM NEWS

Gunderson Dettmer Celebrates 2023 Women's History Month and International Women's Day

CLIENT NEWS

Sharebite Closes \$39M Series B Financing Led By Prosus

CLIENT NEWS

Gigafund Invests in \$105M Series A Financing of Luminous Computing

CLIENT NEWS

Viking Global Leads \$103M Series B Financing of Mythic Therapeutics