

Carolina Zanolo

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São Paulo

Carolina is a trusted advisor with a practical and business-oriented approach.

Carolina advises emerging companies and venture capital funds, mostly in the U.S. and Latin America, with significant experience in Brazil, on a broad range of legal and business issues relating to governance, fundraising, acquisitions, strategic partnerships, exit transactions, and other securities and corporate matters.

Her company clients span a variety of industries — including financial technology, artificial intelligence, enterprise software, consumer products and services, healthcare services, and media. She is experienced in transactions at all stages of the company lifecycle, regularly advising entrepreneurs as they form businesses and counseling growing companies and investors through rounds of financing, structuring M&A deals, public offerings and other late-stage transactions.

Carolina also serves as outside counsel to a wide range of early-stage and growth equity funds in their private equity investment activities, including, among others, Tiger Global, Redpoint eventures, Kaszek Ventures, Valor Capital and monashees.

She has executed multiple private equity investments, including control and minority transactions, in the U.S., Latin America and several other emerging markets.

Credentials

EDUCATION

- New York University School of Law, LL.M., Corporate Law
- Faculdade de Direito da Universidade de São Paulo, LL.B.

BAR ADMISSIONS

- New York
- Brazil (Inactive)

LANGUAGES

Portuguese

Focus Areas

Mergers & Acquisitions
Corporate Governance & Strategy
Public Companies/Public Offerings
Seed, Venture and Growth Financings
Latin America

Regions

Latin America

Related News & Insights

CLIENT NEWS

Headline Leads BRL 70M Series B Financing of Trinus Co

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Illuminate Financial Invests in N5 Now

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CLIENT NEWS

Brazil-based isaac Enters into Agreement To Be Acquired by Arco

FIRM NEWS

Gunderson Dettmer's Latin America Practice Recognized as PitchBook's Most Active VC Law Firm for the First Half 2021

CLIENT NEWS

Elo7 \$217M Acquisition by Etsy

FIRM NEWS

Gunderson Dettmer Recognized as PitchBook's Most Active VC Law Firm in Latin America for 2020

INSIGHTS

Mandatory Form BE-10 Reporting Requirements for All U.S. Persons with Latin American Investments – Due Date Extended to August 31, 2020

CLIENT NEWS

Brazilian Carbon Capture Company Mombak Announces \$30M Financing

CLIENT NEWS

Africa B2B OmniRetail Announces \$20M Financing

CLIENT NEWS

Glacier Announces Series A Financing to Expand Robot Recycling Fleet

CLIENT NEWS

Dataminr Announces \$100M Investment Led by Fortress Investment Group

CLIENT NEWS

Omnidian Announces \$87M Series C for Renewable Energy Performance

INSIGHTS

Splitting the Pie: How Savvy Founders Divide Ownership and Navigate Other Founder Equity Decisions

CLIENT NEWS

Chainguard Announces \$356 Million Series D Led by Kleiner Perkins and IVP

CLIENT NEWS

Latin America Fintech Belvo Announces \$15M Funding

CLIENT NEWS

Gunderson Dettmer Represents Addition and a16z in Base Power \$200M Series B Financing

CLIENT NEWS

Ripple Announces Agreement to Acquire Hidden Road for \$1.25B

CLIENT NEWS

Dragonfly Capital Leads \$16M Financing of Codex

CLIENT NEWS

AI-Powered Data Security Cyberhaven Announces \$100M Series D Financing