



## ***Richard R. Hesp***

**PARTNER**

**Boston**

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**Rich forms long-lasting relationships with founders and investors based on candid advice, efficiency, and trust.**

Rich is a partner and a co-founder of Gunderson Dettmer's Boston office. He advises start-ups, emerging growth and public companies and venture and private equity investors in corporate and securities law, venture capital financings, IPOs and public offerings, commercial financings, mergers and acquisitions, and venture fund formations.

For more than 25 years, he has counseled companies and their management teams on a broad range of corporate topics, including company formation, equity structures, financing negotiations, public offerings, corporate governance responsibilities, equity incentive plans and arrangements, employment matters, intellectual property, strategic and commercial transactions, and exit events. He has represented companies in various fields, including AI, SaaS, med device, MedTech, professional services, FinTech, life science, and consumer Tech and consumer products.

Rich also represents institutional investors in fund formation, venture financing, public offerings, tender offers, buyouts, and recapitalization transactions. He has served as investors' counsel for numerous top-tier venture capital, growth, and crossover funds.

Cross-border transactions are a major focus for Rich's practices, and he has significant experience representing U.S., United Kingdom and European-based venture capital funds and entrepreneurs in cross border U.S., UK and Western, Nordic and Central European transactions. Rich has participated in the National Venture Capital Association (NVCA) Model Document Working Group and helped prepare the NVCA's model venture capital financing documents.

In every engagement, Rich brings Gunderson's industry-leading experience representing high-growth companies in their financings, IPOs and M&A transactions, including the firm's proprietary knowledge and tools.

Rich is a graduate of the University of Chicago Law School and Stanford University.

## Credentials

### EDUCATION

- University of Chicago Law School, J.D.  
Comment Editor of The University of Chicago Legal Forum  
with Honors
- Stanford University, A.B., Economics, History  
with Departmental Honors

### BAR ADMISSIONS

- California
- Massachusetts

## Focus Areas

Corporate Governance & Strategy  
Fund Formation  
Fund Investments in Companies  
Initial Public Offerings (IPOs) & Direct Listings  
Mergers & Acquisitions  
Seed, Venture and Growth Financings

## Regions

North America  
UK and Europe

## Related News & Insights

### INSIGHTS

Recent Fund Formations Represented by Gunderson Dettmer\*

### CLIENT NEWS

Evident Vascular Announces Series B Financing

### CLIENT NEWS

Fast Company Recognized 20 Gunderson Dettmer Clients in 2025 World's Most Innovative Companies List

### CLIENT NEWS

Gunderson Dettmer Represented Boston Celtics In Pending Sale

### CLIENT NEWS

ThinkLabs AI Launches and Announces \$5M Seed Financing

### CLIENT NEWS

Denmark-Based Robotic Company Reshape Biotech Announces \$20M Series A

CLIENT NEWS

Intelligent Kiosk Solution Bite Announces \$9M Series A Financing

CLIENT NEWS

Allure Security Announces \$10M Series A

CLIENT NEWS

AI Video Platform Colossyan Announces \$22M Series A

CLIENT NEWS

Qlik Announces Acquisition of Intellectual Platform from Kyndi

CLIENT NEWS

Forbes 2024 30 Under 30 Recognizes Individuals from 16 Gunderson Dettmer Clients

CLIENT NEWS

Evident Vascular Announces \$35M Series A Led By Vensana Capital

CLIENT NEWS

Business Insider Recognizes 20 Gunderson Dettmer Clients as Most Important VCs in Boston