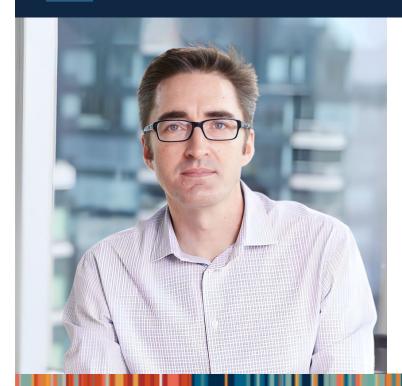
### GD GUNDERSON DETTMER



# Richard R. Hesp

**PARTNER Boston**P +1 617 648 9230

Rich forms long-lasting relationships with founders and investors based on candid advice, efficiency, and trust.

Rich is a partner and a co-founder of Gunderson Dettmer's Boston office. He advises start-ups, emerging growth and public companies and venture and private equity investors in corporate and securities law, venture capital financings, IPOs and public offerings, commercial financings, mergers and acquisitions, and venture fund formations.

For more than 25 years, he has counseled companies and their management teams on a broad range of corporate topics, including company formation, equity structures, financing negotiations, public offerings, corporate governance responsibilities, equity incentive plans and arrangements, employment matters, intellectual property, strategic and commercial transactions, and exit events. He has represented companies in various fields, including AI, SaaS, med device, MedTech, professional services, FinTech, life science, and consumer Tech and consumer products.

Rich also represents institutional investors in fund formation, venture financing, public offerings, tender offers, buyouts, and recapitalization transactions. He has served as investors' counsel for numerous top-tier venture capital, growth, and crossover funds.

Cross-border transactions are a major focus for Rich's practices, and he has significant experience representing U.S., United Kingdom and European-based venture capital funds and entrepreneurs in cross border U.S., UK and Western, Nordic and Central European transactions. Rich has participated in the National Venture Capital Association (NVCA) Model Document Working Group and helped prepare the NVCA's model venture capital financing documents.

In every engagement, Rich brings Gunderson's industry-leading experience representing high-growth companies in their financings, IPOs and M&A transactions, including the firm's proprietary knowledge and tools.

Rich is a graduate of the University of Chicago Law School and Stanford University.

### Credentials

#### **EDUCATION**

- University of Chicago Law School, J.D.
   Comment Editor of The University of Chicago Legal Forum with Honors
- Stanford University, A.B., Economics, History with Departmental Honors

#### **BAR ADMISSIONS**

- California
- Massachusetts

#### **Focus Areas**

Corporate Governance & Strategy
Fund Formation
Fund Investments in Companies
Initial Public Offerings (IPOs) & Direct Listings
Mergers & Acquisitions
Seed, Venture and Growth Financings

### Regions

North America UK and Europe

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Recent Fund Formations Represented by Gunderson Dettmer\*

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ThinkLabs AI Launches and Announces \$5M Seed Financing

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Denmark-Based Robotic Company Reshape Biotech Announces \$20M Series A

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Intelligent Kiosk Solution Bite Announces \$9M Series A Financing

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Allure Security Announces \$10M Series A

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Al Video Platform Colossyan Announces \$22M Series A

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Forbes 2024 30 Under 30 Recognizes Individuals from 16 Gunderson Dettmer Clients

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Evident Vascular Announces \$35M Series A Led By Vensana Capital

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Business Insider Recognizes 20 Gunderson Dettmer Clients as Most Important VCs in Boston