



Andrew Luh

PARTNER

Silicon Valley

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Andrew chairs the Mergers and Acquisitions practice group.

Andrew is a partner in Gunderson Dettmer's Silicon Valley office and chairs the firm's M&A practice. He has negotiated and completed over 450 M&A transactions involving technology companies with an aggregate value of over \$150 billion, covering virtually every industry.

Over the last 25+ years, Andrew has represented venture-backed companies in their sales to publicly traded and private equity buyers such as Adobe, Airbnb, Alibaba, Allergan, Amazon, Apple, AT&T, Autodesk, Bio-Techne, Bioverativ, Blackstone, Cadence, Cisco Systems, DiDi Global, eBay, F5 Networks, Fifth Third Bank, Fortive, General Electric, GlaxoSmithKline, Google, Home Depot, Invitae, Lilly, LinkedIn, Meta, Microsoft, News Corp, Nokia, Oracle, Prosus, Roper Technologies, Royal Dutch Shell, Salesforce, ServiceNow, Snowflake, SoFi, Telstra, Thoma Bravo, VMware, Wal-Mart and Yahoo.

Before joining Gunderson, Andrew represented publicly traded companies such as Block, Cisco Systems, Flextronics, Intuit, Sony and Symantec in numerous purchases of both publicly traded and privately held companies, as well as business combinations and divestitures.

He also counsels boards of directors regarding mergers and acquisitions, governance and anti-takeover matters. He also advises venture capital firms and other investors in M&A transactions involving their portfolio companies.

Andrew brings the firm's industry-leading experience representing high-growth companies throughout their lifecycle to every M&A engagement, including its proprietary knowledge and tools.

Andrew was born in Alabama and raised in Virginia, but has called the Bay Area home for the last 30+ years. For better or worse (mostly worse, other than 2019), he has been a lifelong fan of UVA football and basketball.

Andrew is a graduate of Stanford Law School and the University of Virginia. Prior to joining Gunderson, he was a partner at Fenwick & West.

Deal Highlights

- WhatsApp's acquisition by Facebook for more than \$19 billion, the largest acquisition ever of a venture-backed company
- Flipkart's acquisition by Wal-Mart for \$16 billion, reported to be the most highly-valued e-commerce deal ever
- Symantec's acquisition of Veritas Software for more than \$13 billion
- Anaplan's acquisition by Thoma Bravo for more than \$10 billion

Credentials

EDUCATION

- Stanford Law School, J.D.
Order of the Coif
- University of Virginia, B.A., Economics
Phi Beta Kappa

BAR ADMISSIONS

- California

ACHIEVEMENTS

Andrew was selected for inclusion in *The Best Lawyers in America* in the field of Mergers & Acquisitions from 2012 – 2024.

Focus Areas

Mergers & Acquisitions

Related News & Insights

CLIENT NEWS

Ripple Announces Agreement to Acquire Hidden Road for \$1.25B

CLIENT NEWS

Gunderson Dettmer Representing Principal Investor Index Ventures in Wiz Acquisition by Google

CLIENT NEWS

Flywire Announces Acquisition of Sertifi

EVENTS

Webinar: The Nimble Dance: Dual Track Transformation via IPO or M&A

INSIGHTS

The Register Interviews Andrew Luh in “Biden’s Antitrust Crackdown on Tech M&As May Linger into Trump’s Reign”

FIRM NEWS

Lawdragon Recognizes 19 Gunderson Dettmer Attorneys in the 2025 500 Leading Dealmakers in America List

INSIGHTS

Daily Journal Quotes Andrew Luh in “Would a Qualcomm/Intel marriage forecast a brighter M&A landscape?”

INSIGHTS

CNBC Quotes Andrew Luh in “Harris-Trump election has Big Tech ‘at a crossroads’ after slump in dealmaking”

INSIGHTS

PitchBook Interviews Andrew Luh in “Outside the AI boom, it’s a buyer’s market for cash-strapped startups”

CLIENT NEWS

Veradigm Acquires ScienceIO for \$140M

CLIENT NEWS

Habu Announces Acquisition Agreement by LiveRamp

FIRM NEWS

Lawdragon Recognizes 19 Gunderson Dettmer Attorneys as the Top 500 Leading Dealmakers in America

CLIENT NEWS

Oklo to Go Public with AltC Acquisition Corp Merger