



## ***Jeffrey P. Higgins***

### **MANAGING PARTNER**

#### **San Diego**

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## **Jeff serves as the firm's Global Managing Partner.**

Jeff serves as Gunderson Dettmer's global managing partner, is a member of the firm's Management Committee, and is a founding partner of our San Diego and Los Angeles offices. Jeff specializes in the representation of growth companies, both public and private, and in the representation of venture capital and private equity investment funds. Jeff has advised technology companies in both Silicon Valley and Southern California in thousands of transactions over more than two decades. Jeff's work with companies spans the entire corporate life cycle, including strategic decisions and coaching prior to incorporation, prospective investor introductions, general corporate representation and counseling, venture capital financings, employment matters, commercial contracts, public offerings and merger and acquisitions.

Jeff previously served as General Counsel and CFO of a venture-backed startup where he managed the financial and legal affairs of the company. Prior to that he was a partner with the firm and with Brobeck, Phleger & Harrison.

## Credentials

### EDUCATION

- University of California, Hastings College of the Law, J.D.
- Claremont McKenna College, B.A., Economics

### BAR ADMISSIONS

- California

## Focus Areas

Mergers & Acquisitions

Corporate Governance & Strategy

Fund Investments in Companies

Seed, Venture and Growth Financings

Life Sciences

## Related News & Insights

### INSIGHTS

S32 Co-Leads the \$30M Financing of Puzzle

### CLIENT NEWS

Forbes Recognizes 9 Gunderson Dettmer Clients in Cloud 100

### CLIENT NEWS

De-Extinction Company Colossal Biosciences Announces \$150M Series B Financing

### CLIENT NEWS

Section 32 Leads \$75M Series B Financing of BigHat Biosciences to Design Safer, More Effective Antibodies

### FIRM NEWS

Gunderson Dettmer Recognized in 2022 Mergers and Acquisitions Top

## Middle-Market Deals of the Year

### CLIENT NEWS

Forbes Recognizes 43 Gunderson Dettmer Clients as America's Best Startup Employers in 2022

### CLIENT NEWS

Kustomer Announces \$1B Acquisition by Meta

### CLIENT NEWS

Dialpad Raises \$170M Series F Financing

### CLIENT NEWS

Raine Venture Partners Invests in \$120M Series D Financing of Jackpocket

### CLIENT NEWS

Foresight Sports \$474M Acquisition by Vista Outdoor

### CLIENT NEWS

Dialpad Raises \$100M Series E Financing

### CLIENT NEWS

Kustomer announces Series E funding

### INSIGHTS

Kustomer raises Series D funding