



## ***Hozefa M. Botee***

**PARTNER**

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Alongside his New York practice, Hozefa helps startups in the DMV and beyond thrive from formation to exit.

Hozefa is a partner at Gunderson Dettmer, based in Washington, DC, and has been at the firm since he graduated from law school. He represents startups and emerging growth companies throughout their lifecycles — everything from their formation and venture financings to their eventual exit. He also represents VCs and other investors in connection with their investments, including financings, tender offers and exits.

Hozefa builds a deep rapport with his clients, helping them anticipate issues and spot opportunities, leveraging his decades of experience working with founders on scaling their businesses and closing deals. Hozefa's transactional pattern recognition helps him guide his clients on where to focus their energy during deals (and where not to focus, too). Over his many years of practice, Hozefa has developed extensive experience in the things that startups need, including corporate governance, securities law compliance, M&A strategy and much more.

As a former software engineer (AI and ML 20 years ago), founder, and law firm (Gunderson Dettmer!) client, Hozefa understands his clients' needs for a practical and commercial perspective on their legal needs. He also brings to his clients Gunderson's industry-leading experience representing high-growth companies in formations, financings, IPOs and M&A transactions to every engagement.

While Hozefa has led a number of notable transactions, such as the sale of Refinery 29 to Vice, the sale of Hotel Tonight to Airbnb, the sale of Shapeways to Galileo Acquisition Corp. and the sale of Shopkeep to Lightspeed, his passion lies in advising founders on the early decisions that set the stage for those later (and bigger) transactions.

In addition to his client work, Hozefa founded the firm's Diversity & Inclusion Committee, because it's hard enough to be a lawyer without having to also constantly think about whether you can bring your whole self to work.

Hozefa also serves on the firm's Innovation Committee, where he seeks to implement technology and best practices to increase efficiency and improve client experience.

Hozefa's favorite hobby these days is making up words with his daughter.

Hozefa is a graduate of Northwestern University School of Law and the University of Florida.

## Credentials

### EDUCATION

- Northwestern University School of Law, J.D.
- University of Florida, B.S., Computer Science, Chemistry

### BAR ADMISSIONS

- New York
- California
- Virginia

## Focus Areas

Corporate Governance & Strategy  
Fund Investments in Companies  
Mergers & Acquisitions  
Public Companies/Public Offerings  
Seed, Venture and Growth Financings

## Gunderson Dettmer Q3 Valuation Report

In Q3 2024, Gunderson Dettmer represented technology and life sciences companies in 288 venture capital financings, raising over \$10 billion and valuing these companies at over \$60 billion.

In addition to the data analysis, Corporate Partners Hozefa Botee, Mike Heath, Laura Stoffel and Greg Volkmar offer their insights and commentary, drawing from their extensive experience as trusted market advisors.



## Related News & Insights

CLIENT NEWS

## Fast Company Recognized 20 Gunderson Dettmer Clients in 2025 World's Most Innovative Companies List

### CLIENT NEWS

Jones Announces \$15M Series B Financing Led by NewSpring Capital

### FIRM NEWS

Gunderson Dettmer Releases Q3 2024 Valuation Report

### CLIENT NEWS

CloudPay Announces \$120M Financing Led By Blue Owl Capital

### CLIENT NEWS

Octane Announces \$50M Series E Led by Valar Ventures

### CLIENT NEWS

Two Sigma Ventures Leads Gameto \$33M Series B to Support Women's Health

### CLIENT NEWS

9 Gunderson Dettmer Clients Are Finalists in EY's 2024 Entrepreneur of the Year Awards

### CLIENT NEWS

SaaS Platform Clasp Announces \$1.5M Financing

### CLIENT NEWS

Coursedog Announces \$90M Strategic Growth Investment From JMI Equity

### CLIENT NEWS

Gunderson Dettmer Sponsors the 2022 Deloitte Technology Fast 500 Award and 24 Clients Recognized

### CLIENT NEWS

NY-Based Highbeam Announces \$7M Series Seed Financing to Bolster its Team and Product

### CLIENT NEWS

Rubik Announces \$3.55M Seed Financing

CLIENT NEWS

Forbes Recognizes 43 Gunderson Dettmer Clients as America's Best Startup Employers in 2022