



Jonathan C. Pentzien

PARTNER

Singapore

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Jon is the managing and founding partner of our Singapore office.

Jon is the managing and founding partner of Gunderson Dettmer's Singapore office. Previously based in the firm's New York office, Jon has extensive experience advising global emerging growth technology companies throughout their lifecycle as well as acting for venture and growth equity investors on some of the largest financing rounds and M&A transactions in India and Southeast Asia.

Jon is recognized as a Leading Individual for Start-Up and Venture Capital by The Legal 500 Asia-Pacific since 2024, a Band 1 Leading Individual for Startups & Emerging Companies by Chambers Asia-Pacific since 2021, and named to India Business Law Journal's A-List since 2020.

With over 15 years of experience, Jon has advised on numerous private and public cross-border transactions in India, Singapore, Indonesia, Vietnam, Korea, China, Middle East/North Africa, Europe, Australia, and the United States, including private securities offerings, mergers and acquisitions, and U.S.-listed initial public offerings of

foreign private issuers and domestic issuers. He also advises his clients on matters of corporate governance, public disclosure, and executive compensation.

Jon also has a keen interest in mentoring startups and is an active Endeavor Mentor. He regularly facilitates the introduction of entrepreneurs to top investors from India and Southeast Asia.

A Notre Dame graduate, Jon served as an officer in the United States Navy before receiving his J.D. from Rutgers Law School with Highest Honors, after which he served as a law clerk to the Honorable Chester J. Straub of the United States Court of Appeals for the Second Circuit and the Honorable Joseph E. Irenas of the United States District Court for the District of New Jersey.

Prior to joining Gunderson Dettmer, Jon practiced with Davis Polk & Wardwell in New York.

Deal Highlights

Jon serves as outside counsel to some of the fastest growing technology companies, including acting on behalf of:

- Flipkart on numerous financing transactions and its \$16 billion acquisition by Walmart;
- Souq on numerous financing transactions and its \$580 million acquisition by Amazon;
- Aspire on its \$100 million Series C financing;
- Pintu on its \$113 million Series B financing;
- Yellow.ai on its Series A, Series B and Series C financings;
- FreshToHome in its Series C and D financings;
- OkCredit on its Series A and Series B financings;
- Orange Health on its Series B financing;
- Super on its Series B financing; and
- Amperesand on its seed and Series A financings.

Jon also acts as counsel to venture capital and growth equity investors globally, including:

- Tiger Global in numerous transactions across the U.S., India and Southeast Asia;
- Prosus Ventures on numerous early and growth-stage investments across the Asia-Pacific region;
- Lightspeed India in a number of early and growth-stage investments and exits across India and Southeast Asia;
- Peak XV as the lead investor in equity financings by Razorpay as well as investments in Arta Finance, Groww and Varni Labs;

- Asia Partners as the lead investor in equity financings by Carsome, Doctor Anywhere, ShopBack, Gudangada, RedDoorz, SCI E-commerce and Synvestment;
- Cathay Innovation on its investments in Igloo, Axinan, FinAccel and LeadIQ;
- Xora Innovation on its early-stage investments; and
- Monk's Hill Ventures in numerous early stage financings across Southeast Asia.

Credentials

EDUCATION

- Rutgers Law School, J.D.
Marshall-Brennan Fellow; Law Review
Highest Honors
- University of Notre Dame, B.S., Civil Engineering
cum laude

BAR ADMISSIONS

- New York

ACHIEVEMENTS

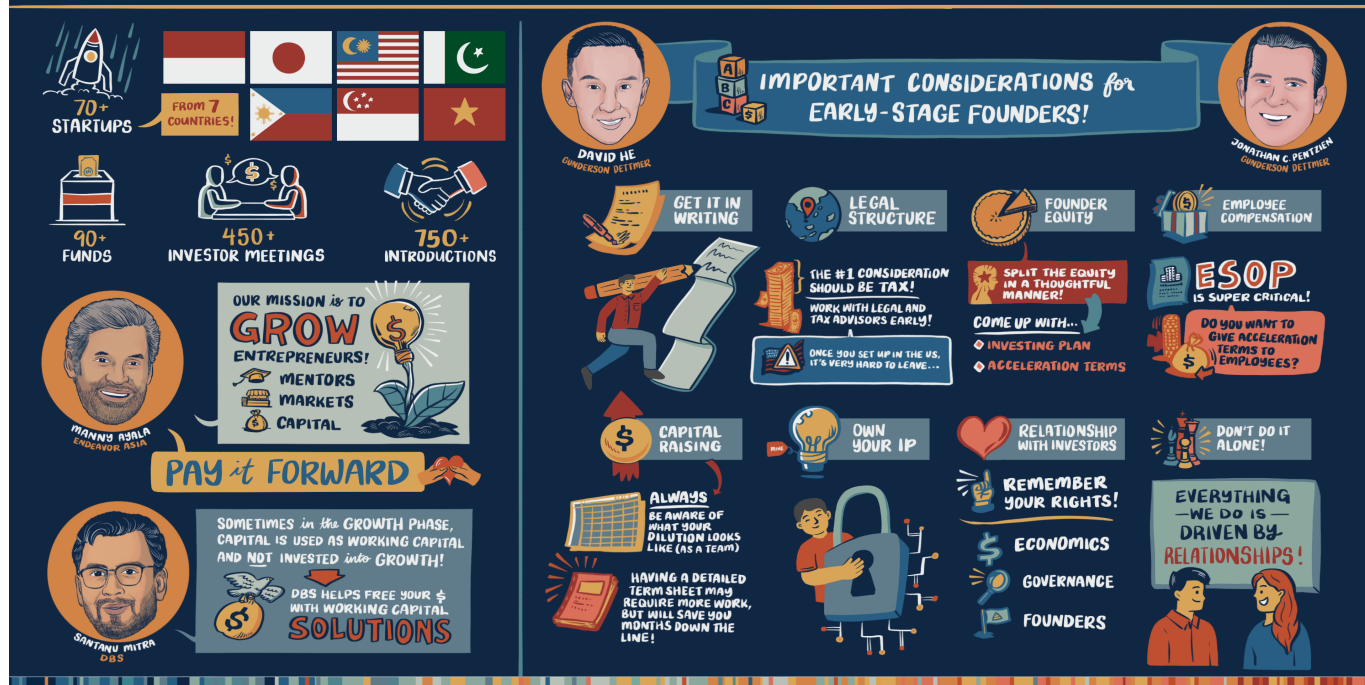
- Lieutenant, United States Navy

CLERKSHIPS

- U.S. District Court of New Jersey
- U.S. Court of Appeals for the Second Circuit

Focus Areas

AI & Machine Learning
 Corporate Governance & Strategy
 Fund Investments in Companies
 Mergers & Acquisitions
 Seed, Venture and Growth Financings



PRESENTATION

Important Considerations for Early-Stage Founders

Singapore managing partner Jonathan C. Pentzien and partner David He presented to over 70 early-stage founders from 7 Asian countries at the 2024 Endeavor MatchCap Asia opening event in Singapore. Here are the key takeaways.

Related News & Insights

CLIENT NEWS

Amperesand Announces \$80M Series A Funding Co-led by Walden Catalyst Ventures and Temasek

CLIENT NEWS

Prosus Ventures Expands Commitment to Endowus with Third Investment

CLIENT NEWS

Prosus Leads Intella \$12.5M Series A with Participation from HearstLab

FIRM NEWS

Gunderson Dettmer Recognized as Most Active VC Law Firm in Southeast Asia and India by PitchBook's H1 2025 League Tables

FIRM NEWS

Gunderson Dettmer Named Key Player for India-Related Work in 2025 by India Business Law Journal

CLIENT NEWS

Gunderson Dettmer Advises Antler and Peak XV in Airalo's \$220 Million Unicorn Financing

CLIENT NEWS

Prosus Ventures Participates in \$54M Series B Funding of SpotDraft

FIRM NEWS

Singapore Partners Jonathan Pentzien and David He Named to India Business Law Journal's 2025 International A-List

FIRM NEWS

PitchBook 2024 Global League Tables Recognizes Gunderson Dettmer as the Most Active VC Law Firm in Southeast Asia and India

CLIENT NEWS

Prosus Leads \$10M Seed Funding of Qeen.ai

FIRM NEWS

The Legal 500 Asia-Pacific 2025 Recognizes Gunderson Dettmer as a Tier 1 Firm

FIRM NEWS

Gunderson Dettmer Earns Top Rankings in Chambers Asia-Pacific 2025

CLIENT NEWS

Forbes 14th Annual 30 Under 30 List Recognizes 27 Individuals Across 20 Gunderson Dettmer Clients