



Greg Volkmar

PARTNER

New York

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Greg is a partner in Gunderson Dettmer's New York office. For more than 20 years, he has advised technology and life science companies throughout the business lifecycle, along with venture capital and private equity funds investing in high-growth potential companies.

Greg is a hands-on lawyer who helps founders and management teams anticipate issues and think strategically, leveraging his extensive experience representing both companies and investors.

For early-stage companies, he advises clients on balancing complexity, cost, and urgency to ensure time and resources are well-spent during critical moments of growth, such as formation, equity and debt financing rounds, and key partnerships. He also has significant experience advising late-stage companies on scaling businesses, organizing secondary liquidity opportunities, and preparing for and executing mergers, acquisitions and public offerings.

Greg represents numerous venture capital, private equity and crossover funds in their US and global activities across all stages. He works with funds on a wide variety of equity and debt financings, mergers and acquisitions, and secondary liquidity transactions, as well as more general portfolio management. Representative clients

include Addition, Altimeter, Coatue, D1, FirstMark, Goodwater, Khosla, Lux, and Viking.

Greg serves on the firm's compensation committee, as the head of the corporate group in New York, and co-chairs the firm's growth equity practice.

Credentials

EDUCATION

- University of California, Los Angeles, School of Law, J.D.
Order of the Coif
- Stanford University, B.A., Economics

BAR ADMISSIONS

- California
- New York

Focus Areas

Corporate Governance & Strategy

Fintech, Crypto and Web3

Fund Operations and Compliance

Fund Investments in Companies

Life Sciences

Mergers & Acquisitions

Seed, Venture and Growth Financings

Gunderson Dettmer Q3 Valuation Report

In Q3 2024, Gunderson Dettmer represented technology and life sciences companies in 288 venture capital financings, raising over \$10 billion and valuing these companies at over \$60 billion.

In addition to the data analysis, Corporate Partners Hozefa Botee, Mike Heath, Laura Stoffel and Greg Volkmar offer their insights and commentary, drawing from their

extensive experience as trusted market advisors.



Related News & Insights

CLIENT NEWS

Gunderson Dettmer Represents Addition and a16z in Base Power \$200M Series B Financing

CLIENT NEWS

Coatue Leads \$250M Series E of Enterprise Browser Island

CLIENT NEWS

Amogy Announces \$56M Financing to Decarbonize Hard-to-Abate Sectors

CLIENT NEWS

Forbes 14th Annual 30 Under 30 List Recognizes 27 Individuals Across 20 Gunderson Dettmer Clients

CLIENT NEWS

ActionIQ Announces Acquisition by Uniphore

FIRM NEWS

Gunderson Dettmer Releases Q3 2024 Valuation Report

CLIENT NEWS

Gunderson Dettmer Represents Investors in Glean's \$260M Series E Financing

CLIENT NEWS

Gunderson Dettmer Represents Lead Investors in Sakana AI \$100M Series A

CLIENT NEWS

Lux Capital Makes First Brazil-Based Investment by Leading the \$4M Seed Financing of Magie

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Viking Global Invests in BridgeBio Pharma's Offshoot GondolaBio

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Khosla Ventures Leads \$142M Series D Financing of Aven

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Coatue Leads Rippling's \$200M Series F Financing with Participation from Greenoaks

CLIENT NEWS

Fast Company Recognizes 23 Gunderson Dettmer Clients in 2024 World's Most Innovative Companies List