



Paul Sullivan

OF COUNSEL

Silicon Valley

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Paul serves as a trusted advisor to growing startups and the funds that invest in them.

Paul is of counsel in Gunderson Dettmer's Silicon Valley office. For over a decade, he has advised emerging growth companies on corporate governance and transactional matters, including formations, venture capital financings, equity compensation matters, secondary sale transactions, public offerings, M&A transactions, and commercial transactions. In addition, Paul represents leading venture capital funds in investor-side financings and secondary sale transactions.

Paul builds long-term relationships with founders, bringing close attention to their needs and business details to every engagement. He has worked with companies across many sectors and focus areas, including AI, FinTech, SaaS, data analytics, business and productivity tools and consumer apps. He has a particular interest in working with startups that address civic and societal needs, including government and defense technology, transportation, religion, mental health and education. He

brings learnings and best practices from his experience to help clients gain efficiencies and anticipate transaction problems and opportunities.

Paul also brings Gunderson's industry-leading experience representing high-growth companies in their formations, financings, IPOs and M&A transactions to every engagement, including the firm's proprietary knowledge and tools.

Paul's representative past and current clients include: Addepar, Anduril, Blend Labs, BrightEdge, ChargePoint, Hallow, Kin Insurance, Learneo, Linear Orbit, Palantir, Panacea Financial and numerous other emerging companies.

Paul is originally from the Midwest and lives in the Bay Area with his wife, two sons and a miniature goldendoodle. Prior to attending law school, Paul was a web programmer and designer.

Paul is a graduate of Columbia Law School, where he was executive editor at Columbia Science & Technology Law Review. He is also a graduate of Harvard University.

Credentials

EDUCATION

- Columbia Law School, J.D.
Executive Editor at Columbia Science & Technology Law Review
- Harvard University, A.B., Economics

BAR ADMISSIONS

- California

Focus Areas

Corporate Governance & Strategy
Fund Investments in Companies
Mergers & Acquisitions
Seed, Venture and Growth Financings

Related News & Insights

CLIENT NEWS

Arcee AI Announces \$24M Series A Financing

CLIENT NEWS

Linear Announces \$35M Series B Led by Accel

CLIENT NEWS

Faith-based App Hallow Announces \$50M Series C

CLIENT NEWS

Cloud Data Protection Nightfall AI Announces \$40M Series B Financing Led By WestBridge Capital

CLIENT NEWS

Hallow Raises \$40M Series B Financing

CLIENT NEWS

Adeppar Raises \$150M Series F Financing

CLIENT NEWS

Anduril Acquisition of Area-I

CLIENT NEWS

ChargePoint Announces Business Combination Agreement with Switchback to Become Public Company

CLIENT NEWS

Azul Systems enters into strategic transaction with private equity firm Vitruvian Partners

CLIENT NEWS

Blend Labs raises \$130 million in Series E

CLIENT NEWS

Gunderson Dettmer advises Fullscreen in acquisition by Otter Media

CLIENT NEWS

Brazilian Carbon Capture Company Mombak Announces \$30M Financing

Brazlian Carbon Capture Company Member Announces \$50M Financing

CLIENT NEWS

Africa B2B OmniRetail Announces \$20M Financing

CLIENT NEWS

Glacier Announces Series A Financing to Expand Robot Recycling Fleet

CLIENT NEWS

Dataminr Announces \$100M Investment Led by Fortress Investment Group

CLIENT NEWS

Omnidian Announces \$87M Series C for Renewable Energy Performance

INSIGHTS

Splitting the Pie: How Savvy Founders Divide Ownership and Navigate Other Founder Equity Decisions

CLIENT NEWS

Chainguard Announces \$356 Million Series D Led by Kleiner Perkins and IVP

INSIGHTS

Client Insight: Prepare for BE-10 Benchmark Survey of US Direct Investment Abroad

CLIENT NEWS

Latin America Fintech Belvo Announces \$15M Funding

CLIENT NEWS

Gunderson Dettmer Represents Addition and a16z in Base Power \$200M Series B Financing

CLIENT NEWS

Ripple Announces Agreement to Acquire Hidden Road for \$1.25B

CLIENT NEWS

SignalFire Secures \$1B in New Funding

