

Top Silicon Valley M&A Lawyer Andrew Luh Joins Gunderson Dettmer to Chair Firm's Global M&A Practice

Firm News

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Mr. Luh is recognized as one of tech sector's top dealmakers, having completed more than 250 transactions valued at over \$60 billion.

Gunderson Dettmer today announced that top Silicon Valley M&A lawyer Andrew Luh has joined the firm and will chair the firm's global M&A practice group. Mr. Luh is one of Silicon Valley's most experienced and accomplished M&A lawyers, having handled over \$60 billion in M&A transactions for buyers and sellers in more than 250 M&A transactions during a twenty-year career. He joins the firm from Fenwick & West where he started his career and spent the last eleven years as a partner.

Mr. Luh has handled numerous transactions for many of the world's most significant publicly traded technology companies and has extensive experience in representing both publicly traded and privately held companies in a wide range of U.S. and international transactions, including buy-side and sell-side acquisitions, business combinations and divestitures. Among Mr. Luh's most notable transactions is the representation of WhatsApp in its acquisition by Facebook for over \$19 billion in 2014, the largest acquisition ever of a venture-backed company.

Mr. Luh also advises venture capital firms and other investors in M&A transactions involving their portfolio companies. Gunderson Dettmer is the global leader in representing venture capital funds and is consistently recognized by third-parties, such as Pitchbook, as the top-ranked firm for handling venture capital transactions. In 2014 and 2015, the firm ranked as the most active law firm globally, and in nearly

every geographic region and industry by number of venture capital transactions handled. The firm expects that its global venture capital fund clients will benefit significantly as a result of Mr. Luh's decision to join the firm.

Gunderson Dettmer, which has more than 220 corporate attorneys, is focused solely upon the start-up, venture capital and emerging growth company markets. The firm currently has eight offices in the United States and China, with a ninth office expected to open in Asia later this year. As head of the firm's global M&A practice, Mr. Luh will work with an existing deal team that has negotiated and closed nearly 300 M&A deals since 2014.

"We are absolutely thrilled with Andrew's decision to join us to lead our thriving global M&A practice," said Gunderson Dettmer Chair Robert V. Gunderson, Jr. "We have worked with Andrew on many transactions in the past. He is an immensely skilled and creative lawyer with exceptional business judgment. As chair of our global M&A practice, Andrew will have the opportunity to lead our global M&A team and further broaden our M&A capabilities throughout the world, including Asia."

Mr. Luh commented on his move: "The opportunity to lead Gunderson Dettmer's global M&A practice was simply too good to pass up. The firm has an unequaled reputation for its work representing venture capital funds as well as leading technology and life science start-ups, particularly during critical rounds of capital raising as well as for ongoing corporate, intellectual property and business counsel needs."

Mr. Luh received his J.D. from Stanford University Law School, Order of the Coif and his B.A. from the University of Virginia, Phi Beta Kappa. He has been selected for inclusion in the 2012 – 2016 editions of *The Best Lawyers in America* in the field of M&A law.

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