Gunderson Dettmer Advises Coupa Software Incorporated on Initial Public Offering

Client News

October 12, 2016

Gunderson Dettmer advised Coupa Software Incorporated on its initial public offering of 8,510,000 shares at the price to the public of $18.00 per share for a total of $153,180,000 in aggregate gross proceeds. Capital markets partner Richard Blake, corporate partner Dan O'Connor and associates Joe Raffetto, Darin See, and Becca Friedman led the team advising Coupa.

The underwriting syndicate included Morgan Stanley, J.P. Morgan, Barclays, RBC Capital Markets, JMP Securities and Raymond James.

Coupa, which trades on the Nasdaq under the ticker symbol "COUP," has as its mission to deliver "Value as a Service" by helping its customers maximize their spend under management, achieve significant cost savings and drive profitability.

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