

Gunderson Dettmer Advises Coupa Software Incorporated on Follow-on Public Offering

Client News

April 18, 2017

Gunderson Dettmer advised Coupa Software Incorporated and the selling stockholders in a follow-on public offering of 5,068,083 shares at the price to the public of \$25.25 per share for a total of \$127,969,095.75 in aggregate gross proceeds. Capital markets partner Richard Blake, corporate partner Dan O'Connor and associates Joe Raffetto, Darin See, and Becca Friedman led the team advising Coupa.

The underwriting syndicate included Morgan Stanley, J.P. Morgan, Barclays, RBC Capital Markets, JMP Securities and Raymond James.

Coupa, which trades on the Nasdaq under the ticker symbol "COUP," has as its mission to deliver "Value as a Service" by helping its customers maximize their spend under management, achieve significant cost savings and drive profitability.

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