

Gunderson Dettmer Advises Coupa Software Incorporated on Rule 144A Convertible Note Offering

Client News

January 17, 2018

Gunderson Dettmer advised Coupa Software Incorporated in a Rule 144A offering of \$230 million aggregate principal amount of convertible senior notes due 2023, including the underwriters' exercise of an option to purchase additional notes. IPOs and equity capital markets chair Richard Blake, corporate partner Dan O'Connor and associates Darin See and Allie Hastings led the team advising Coupa.

The initial purchasers of the notes included Morgan Stanley, J.P. Morgan, Goldman Sachs, Barclays, RBC Capital Markets, BTIG, Oppenheimer & Co., Raymond James and First Analysis.

Coupa, which trades on the Nasdaq under the ticker symbol "COUP," has as its mission to deliver "Value as a Service" by helping its customers maximize their spend under management, achieve significant cost savings and drive profitability.

Related People





Dan O'Connor

PARTNER

P +1 650 463 5470

Related Services

Public Companies

Public Companies/Public Offerings

Featured Insights

CLIENT NEWS

Anduril Announces Acquisition of Klas to Advance Tactical Edge Computing and Communications

FIRM NEWS

Gunderson Dettmer Commemorates 2025 Asian American and Pacific Islander Heritage (AAPI) Month

CLIENT NEWS

Prosus Leads US\$7.25M Financing of Zapia

CLIENT NEWS

Brazilian Carbon Capture Company Mombak Announces \$30M Financing

CLIENT NEWS

Latin American Fintech Clara Announces \$80 Million Financing

CLIENT NEWS

Africa B2B OmniRetail Announces \$20M Financing

CLIENT NEWS

Glacier Announces Series A Financing to Expand Robot Recycling Fleet

CLIENT NEWS

Dataminr Announces \$100M Investment Led by Fortress Investment Group

CLIENT NEWS

Omnidian Announces \$87M Series C for Renewable Energy Performance

INSIGHTS

Splitting the Pie: How Savvy Founders Divide Ownership and Navigate Other Founder Equity Decisions

CLIENT NEWS

Chainguard Announces \$356 Million Series D Led by Kleiner Perkins and IVP

INSIGHTS

Client Insight: California AI Transparency Act