

Malcolm B. Nicholls III Joins Gunderson Dettmer's Industry-Leading Fund Formation Practice

Firm News

June 18, 2018

Gunderson Dettmer announced today that Malcolm B. Nicholls III will join its industry-leading fund formation practice, where he will be a partner resident in the Boston office. A highly-respected practitioner, Malcolm brings over 20 years of experience representing venture capital and private equity fund managers and investment advisors globally on a wide range of issues, including formations, secondary transactions, internal governance, and divestments and distributions. A significant portion of Malcolm's practice focuses on representing general partners in the formation and maintenance of venture capital and private equity investment funds and funds of funds.

"We are delighted to welcome Malcolm to the firm," says Robert V. Gunderson, Jr., Chairman of the firm. "He is an outstanding practitioner who brings exceptional talent, attention to client service, and industry leadership. His decades of experience with both venture capital and private equity funds further expands what we can offer clients globally. He shares our core values and strengthens our preeminent venture capital fund practice."

The firm represents thousands of venture funds globally and routinely negotiates close to one-third of every venture capital dollar raised worldwide. The firm has served as general counsel to many of today's most prominent venture capital firms since their inception; facilitating their ascent to household names and their exploration of new investment strategies, emerging industries, and international expansion. Gunderson Dettmer is also the recognized global leader in the

representation of venture capital and other private equity funds in their investment activities, negotiating more than 1,000 venture and growth financings every year.

Jay K. Hachigian, head of the Boston office, notes, “We got to know Malcolm through working opposite him on various fund transactions. His deep knowledge, practical approach, and high-value service will fit in perfectly with our culture and dominant fund practice.”

Malcolm has authored numerous articles and is also a frequent speaker at industry conferences internationally. His lecture topics range from such subjects as “Top Strategies for Negotiating Terms and Conditions with Limited Partners” to “The U.S. Perspective on Today’s Fundraising Environment.”

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