

# WSJ Pro Venture Capital Interviews Gunderson Dettmer Partner Melissa Marks for “VCs Love Pro Rata Rights. Should They?”

Insights

October 23, 2026

Gunderson Dettmer partner Melissa Marks spoke with WSJ Pro Venture Capital about pro rata rights in venture capital investments and how they shape negotiations over investor allocations in follow-on financing rounds.

Marks explained that while pro rata rights are included in the vast majority of initial investments, most investors don't receive their full pro rata allocation in subsequent rounds. “Having a right to begin with creates some additional leverage as the baseline of where these negotiations start,” she said.

[Read the full article here.](#) (subscription required)

## Related People





Melissa B. Marks  
PARTNER  
P +1 212 430 3155

## Featured Insights

### CLIENT NEWS

Infisical Raises \$40 Million Series B at \$600 Million Valuation

### FIRM NEWS

Gunderson Dettmer Named a Top 10 Investor Counsel in The Deal's Q3 2026 PIPEs League Tables

### INSIGHTS

Client Insight: Quarterly Employment Law Update – Fall 2026

### CLIENT NEWS

Gunderson Dettmer Represents Jefferies, Leerink Partners, TD Cowen in \$287.5 Million Arcus Biosciences Common Stock Offering

### INSIGHTS

Capital Analytics Associates Features Gunderson Dettmer Partner John Yates in “Spotlight On” Series, Discusses Atlanta and AI Innovation

### FIRM NEWS

Lawdragon Recognizes Nineteen Gunderson Dettmer Attorneys as Leading Dealmakers in America

### CLIENT NEWS

Dragoneer Leads Ramp's \$1.85 Billion Financing at \$60 Billion Valuation

## EVENTS

Webinar: Taking a Company Public: Lessons from IPO-Tested GCs

## CLIENT NEWS

Gunderson Dettmer Advises Zola on Definitive Agreement to Be Acquired by The Knot Worldwide

## CLIENT NEWS

Ultra Robotics Raises \$50 Million Series A

## CLIENT NEWS

Phinity Labs Emerges From Stealth With \$5.2 Million Seed

## CLIENT NEWS

TCGX Announces Oversubscribed \$600 Million Asia Fund