

People.ai raises Series C financing

Client News

May 21, 2019

Gunderson Dettmer client People.ai, an AI platform helping to accelerate enterprise growth, has raised \$60 million in a Series C round of funding led by ICONIQ Capital. Andreessen Horowitz, Lightspeed Venture Partners, GGV Capital and Y Combinator also participated in the financing.

In the [announcement of the funding](#) People.ai founder and CEO Oleg Rogynskyy said, “Today’s announcement of our Series C funding represents a critical milestone in achieving our vision for the Future of Work. We’ve already enabled customers to, for the first time, capture all of an organization’s critical business data, such as contacts and customer activity data, and deliver it directly to the CRM. Today, we’re taking People.ai to the next level with AI-driven intelligence that provides customer-facing teams with a simple, personalized set of actions based on current, historical and industry data that will help accelerate revenue.”

The Gunderson Dettmer deal team was led by Andy Bradley and included Michelle Fernandes and Makda Goitom.

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Andy Bradley

PARTNER

P +1 650 463 5325

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