



Coupa's \$1.5B Acquisition of LLamasoft

Client News

November 2, 2020

Gunderson Dettmer represented Coupa, a leader in Business Spend Management (BSM), in its \$1.5 billion acquisition of LLamasoft, a leader in AI-powered supply chain design and planning. The acquisition will strengthen Coupa's supply chain capabilities, enabling businesses to drive greater value through Business Spend Management.

In the [announcement of the transaction](#) chairman and CEO of Coupa Rob Bernshteyn said, "LLamasoft's deep supply chain expertise and sophisticated data science and modeling capabilities, combined with the roughly \$2 trillion of cumulative transactional spend data we have in Coupa, will empower businesses with the intelligence needed to pivot on a dime. Together, we will deliver a more powerful Business Spend Management platform to help organizations everywhere maximize the value of every dollar they spend in a smarter, simpler, and safer way."

The Gunderson deal team was led by John Olson, together with Dan O'Connor and Albert Yeh on the Corporate/M&A side, and Jeff Vetter and Colin Conklin on securities matters, and included Michael Richman, Natalie Pierce, Mark Foster, Jeffrey Goldman, Lily Kim, Anna Westfelt, Laurel Fedder, Emily Lieberman, Julie Mahoney, Melissa Brekke, Taylor Dimler, William Haynes, Jessica Jeong, Michelle Lee, Samantha Bronner and David Behrend.

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