

Instana Acquisition by IBM

Client News

November 18, 2020

Gunderson Dettmer represented client Instana, an applications performance management startup with a cloud native approach, in its acquisition by IBM. IBM hopes by adding Instana to the fold it can give customers a way to manage complex hybrid and multi-cloud environments.

In the [announcement of the transaction](#) CEO of Instana Mirko Novakovic said, “The combination of Instana’s next generation APM and Observability platform with IBM’s Hybrid Cloud and AI technologies excited me from the day IBM approached us with the idea of joining forces and combining our technologies.”

The Gunderson deal team was led by Michael Irvine and included Gina Marek, Michael Richman, Lily Kim, Laurel Fedder, Mei Li, Jessica Verran-Lingard, Nicholas Agate, Cameron Jahansouz, Ashley Nakamura, Agnes Aniol, Travis Glock and Jamie Firth.

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