

Gunderson Dettmer Represents Nozomi Networks in Acquisition by Mitsubishi Electric

Client News

January 28, 2026

Gunderson Dettmer represented Nozomi Networks, the leader in OT, IoT and cyber-physical system security, in its acquisition by Mitsubishi Electric Corporation.

Nozomi Networks protects the world's critical infrastructure from cyber threats with a platform that uniquely combines network and endpoint visibility, threat detection, and AI-powered analysis to enable faster, more effective incident response. The transaction marks the start of a new phase of growth for Nozomi Networks while preserving the company's independent operations, vendor-neutral technology roadmap, and established go-to-market partnerships.

"This acquisition brings us into a new era of innovation," said Nozomi Networks Co-founder and Chief Product Officer Andrea Carcano, [in the announcement of the acquisition](#). "It positions us to better serve our customers globally and meet the needs of an early majority market and the challenges of a rapidly evolving OT/IoT cybersecurity landscape."

The Gunderson deal team was led by corporate partner Lou Soto and included M&A partner Andrew Luh and associate Monica Dion, regulatory partner Gregory Kinzelman, corporate of counsel Adam Lin and associates Anjuli Schlievert, Kevin Mann, Vijeta Kanabar, and Julia Golombik, tax partners Lily Kim and Mark Foster and associate Tina Xu, strategic transaction and licensing partner Colin Chapman and associates Cameron Jahansouz, Brittany Nicely, Killian McDonald, and Zachary Leonard, data privacy partner Anna Westfelt, executive compensation partners

Michael Richman and Heather Aune and associate Erik Ward, employment and labor partner Natalie Pierce, and debt financing associate Mike Peragine.

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