



***Shu Hu***

中文

**OF COUNSEL**

**San Francisco**

P +1 650 463 5329

## Shu is of counsel in our Strategic Transactions & Licensing Practice.

Shu represents technology and life sciences companies in strategic intellectual property and data-driven transactions. She also routinely counsel investors and acquirers on intellectual property and privacy aspects of venture capital financings and merger and acquisition deals.

Shu has advised clients in a wide variety of technology sectors, including artificial intelligence and machine learning (AI/ML), autonomous driving, big data, biotech, blockchain and web3, cloud services, cybersecurity, e-commerce, edtech, fintech, gaming, hardware, healthcare, Internet of Things (IoT), mobile, open source, robotics, software and SaaS, and semiconductors. Shu has extensive experience designing, drafting, and negotiating complex commercial transactions that include strategic alliances, corporate partnering, and joint ventures; asset sales and spinoffs; collaborations and co-development arrangements; academic and research institute

licensing; patent, technology, software, and content licenses; reseller, distributor, and channel partner agreements; manufacturing, OEM/ODM, and supply agreements.

Shu works closely with Gunderson's Beijing office to assist venture-backed companies in connection with their cross-border technology licensing, joint ventures, spin-offs, M&A, supply chain and commercial arrangements, and other strategic transactions. Leveraging her legal education and professional experiences in the U.S., Europe, and China, Shu has a deep understanding of the legal, regulatory, and business environment in China and is uniquely well-equipped to guide her clients through the complexities of cross-border deals and enable clients to develop, use, commercialize and protect their innovative assets across jurisdictions.

Prior to joining Gunderson, Shu worked as a legal assistant at the World Intellectual Property Organization in Geneva, Switzerland for two years.

## Credentials

### EDUCATION

- Stanford Law School, LL.M.
- University of Oxford, MJur
- China Foreign Affairs University, B.A., Law

### BAR ADMISSIONS

- California
- New York

### ACHIEVEMENTS

- CIPP/US Certified

## Focus Areas

Strategic Transactions & Licensing

Data Privacy

Mergers & Acquisitions

Fund Investments in Companies

Seed, Venture and Growth Financings

Life Sciences

AI & Machine Learning

WEBINAR

## Coding with Generative AI: Latest Developments and Practical Risk Management

As part of Gunderson Dettmer's Generative AI Webinar Series, Strategic Transactions and Licensing partner Aaron Fiske and senior associate Shu Hu host a webinar on the latest in generative AI coding tools and their impact on software development. Aaron and Shu discuss legal diligence and representations and warranties tailored for generative AI in venture financing and M&A deals, as well as provide practical steps to manage legal, business, and security risks when using AI coding tools.

## Related News & Insights

CLIENT NEWS

Lightmatter Announces \$400M Series D and \$4.4B Valuation

CLIENT NEWS

Gunderson Dettmer Represented Skuad in \$61M Acquisition by Payoneer

CLIENT NEWS

Monarch Tractor Announces \$133M Series C Financing

CLIENT NEWS

Lightmatter Announces \$400M Series D and \$4.4B Valuation

Level One Co-Leads the \$52M Series A Financing of Voyage

CLIENT NEWS

Coatue Leads Rippling's \$200M Series F Financing with Participation from Greenoaks

CLIENT NEWS

Elucent Medical Announces \$42.5M Series C Financing

CLIENT NEWS

Moonwalk Biosciences Launches with \$57M in Financing to Advance a New Class of Precision Epigenetic Medicines

CLIENT NEWS

Lightmatter Announces \$155M Series C-2 and New \$1.2B Valuation

EVENTS

Webinar: Coding with Generative AI: Latest Developments and Practical Risk Management

FIRM NEWS

Gunderson Dettmer Sponsors China Venture Capital Finance Organization's Annual Conference

FIRM NEWS

Gunderson Dettmer Beijing Office 10th Anniversary Celebration

CLIENT NEWS

Pano AI Announces \$20M Series A Financing

CLIENT NEWS

Gordian Software Announces \$25M Series A Financing