

# Clari Raises \$225M Series F Financing

## Client News

January 19, 2022

Gunderson Dettmer represented client Clari, a revenue operations platform, in its \$225 million Series F financing led by Blackstone. Additional investors included new investors Light Street Capital, Maverick Capital, and existing investors B Capital Group, Bain Capital Ventures, Madrona Ventures, Northgate Capital, Sapphire Ventures, Sequoia Capital, Sequoia Capital Global Equities, and Tenaya Capital. The company's platform delivers revenue performance by transforming RevOps to be more connected, efficient, and predictable. The new capital will enable the company to accelerate market expansion and the development of new technology, as well as acquire more technology for performance growth.

In the [announcement of the transaction](#), co-founder and CEO of Clari Andy Byrne said, "Clari has transformed the revenue and sales process from an antiquated mess to a software- and data-driven business process that is minting new industry juggernauts. The best of the best run their businesses through Clari, using our powerful data and insights to outperform the market and their competitors. We're thrilled to have the support of Blackstone and all our investors as we deliver unmatched performance and more predictable growth for companies around the world."

The Gunderson deal team was led by Ivan Gaviria and included Jared Mayberry, Anjuli Schlievert, Alexis Persson, and Linh Trinh.

## Related People

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