

# Gunderson Dettmer Hosts Panel: Going Global – What You Need to Know When Investing Overseas

Firm News

January 25, 2022

Gunderson Dettmer hosted a 90-minute panel on the state of cross-border investments and how to navigate changing regulations, local governance, and new terms and protections for both founders and investors. The panel included China Practice Leader Zhen Liu, Bradley Krack in Silicon Valley who focuses on Latin America, Richard Chang in Beijing who focuses on China and Europe and Southeast Asia, and David He and Jolyn Ang in Singapore who focus on Asia ex-China, in particular India and Southeast Asia.

The panel discussed the continued rise of global cross-border investments in a number of regions, including between the U.S., China, India, Southeast Asia, Latin America, and Europe. They also discussed the impact of changing regulations for investors and how to navigate those challenges while deploying capital into the various markets. The group also addressed how to conduct due diligence and assess risks in these markets for investors to stay protected while remaining commercial and able to run a streamlined deal process, which is important in a hot venture market where funds are competing for the best deals. And finally, the panel discussed investment terms and exit strategies so potential investors can learn about market standards and expectations vis-à-vis investor-founder power dynamics, risk allocation, and minority rights and protections.

Watch for the full panel discussion.





## Related People

Zhen Liu

PARTNER

P +86 10 5680 3888

Richard Chang

PARTNER

P +8610 5680 3969

David He

PARTNER

P +65 6800 0895

Bradley D. Krack

PARTNER

P +1 415 801 4890

## Featured Insights

CLIENT NEWS

CLIENT NEWS

CLIENT NEWS

CLIENT NEWS

CLIENT NEWS

INSIGHTS

Splitting the Pie: How Savvy Founders Divide Ownership and Navigate Other Founder Equity Decisions

CLIENT NEWS

Chainguard Announces \$356 Million Series D Led by Kleiner Perkins and IVP

INSIGHTS

INSIGHTS

Client Insight: Prepare for BE-10 Benchmark Survey of US Direct Investment Abroad

INSIGHTS

Tech Brew Interviews Aaron Rubin in “Where the legal battle stands around copyright and AI training”

CLIENT NEWS

