

Webinar: Private Company Focus: Trends and Insights on Tender Offers for Venture-Backed Companies

Events

June 11, 2025

Speaker: Steven L. Baglio, Sharon J. Hendricks, Stephanie P. Lane



Secondaries and Tender Offer Series



Steve Baglio
Partner, New York



Sharon Hendricks
Partner, Silicon Valley



Stephanie Lane
Partner, SF

Jun 11 at 11:00am PT/2:00pm ET:
Private Company Focus: Trends and Insights on
Tender Offers for Venture-Backed Companies



Christi Niehans Frentz
Partner, Silicon Valley



Ryan Purcell
Partner, New York

June 18 at 11:00am PT/2:00pm ET
Private Fund Focus Part I:
Liquidity Strategies and Secondary Transactions

June 23 at 11:00am PT/2:00pm ET
Private Fund Focus Part II:
Alternative Strategies for Unlocking LP Liquidity

Since 2023, private companies/venture-backed companies have closed more than \$300 billion in secondary transactions. As venture-backed companies stay private longer, secondary sales structured as tender offers have become increasingly critical tools for providing liquidity to founders, employees, early investors, and other stakeholders. Join Gunderson Dettmer's partners for an in-depth webinar exploring

the latest trends, data, and strategies for private company tender offers.

What You'll Learn:

- **Recent Market Trends:** Gain insights into the evolving landscape of tender offer transactions, including key drivers and emerging practices.
- **Data-Driven Insights:** Explore exclusive findings from Gunderson Dettmer's proprietary Tender Offer Data Tracker, highlighting benchmarks and market activity.
- **Case Studies:** Dive into anonymized examples from top companies to understand real-world approaches to structuring and executing successful tender offers.

1 MCLE credit will be offered for NY PP (transitional/non-transitional) and 1 for CA general (participatory).

Event Information

Zoom

Related People



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