

Diario Financiero Interview: “Daniel Green, the Silicon Valley lawyer who advises Chilean startups”

Insights

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Gunderson Dettmer partner Dan Green is interviewed in the article, “Daniel Green, the Silicon Valley lawyer who advises Chilean startups,” by Juan Pablo Silva of Diario Financiero. Dan shares how he built deep ties with Latin American startups and emphasizes that unlocking liquidity through exits, IPOs and local investments is crucial for the region’s venture capital growth.

In the article, Dan shared, “Chile is in the early stages of building its venture capital ecosystem,” but he assures that “there are interesting things happening.” He added, “Kayyak Ventures (the fund linked to the Ibáñez Atkinson family) is doing a great job.”

[Read the full article here.](#)

Dan Green, socio de Gunderson Dettmer, es entrevistado en el artículo “Daniel Green, el abogado de Silicon Valley que asesora a startups chilenas”, de Juan Pablo Silva del Diario Financiero. Dan comparte cómo construyó vínculos profundos con nuevas empresas latinoamericanas y enfatiza que desbloquear liquidez a través de salidas, OPI e inversiones locales es crucial para el crecimiento del capital de riesgo de la región.

En el artículo se dice, “Chile está en la infancia de la construcción de su ecosistema de capital de riesgo”, declara el norteamericano, pero asegura que “hay cosas

interesantes pasando”. Agrega: “Kayyak Ventures (el fondo ligado a la familia Ibáñez Atkinson) está haciendo un gran trabajo”.

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