GD GUNDERSON DETTMER



Adrian M. Rich

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Adrian provides strategic counsel to life sciences and technology companies.

Adrian is a corporate attorney with a practice that epitomizes the convergence of life sciences and technology innovation. He represents medical device, biotechnology, pharmaceutical, diagnostics, digital health, SaaS, fintech, hardware and semiconductor and other cutting-edge technology companies across all stages of growth, from formation through exit. Serving as principal outside or general counsel, Adrian provides strategic guidance on venture financing, M&A, corporate governance, and complex transactions, helping high-growth companies navigate the legal, financial, and regulatory landscapes that define their industries.

With a background in biomedical engineering and economics from Johns Hopkins, Adrian brings a deep technical foundation that provides unique insights and creative solutions to complex legal and business challenges. His strong analytical skills and problem-solving approach, shaped by his deep understanding of technology, make him a trusted advisor in structuring and negotiating venture financings, down-round restructurings, recapitalizations, and cross-border transactions. While Adrian's practice is focused on representing founders and companies, he also represents investors in their portfolio company investments and incubators in forming and initial formation, structuring and financing matters.

Credentials

EDUCATION

- University of Virginia School of Law, J.D.
- Johns Hopkins University, B.S., Biomedical Engineering

BAR ADMISSIONS

• California

Focus Areas

Corporate Governance & Strategy Fund Investments in Companies Life Sciences Licensing & Strategic Partnering Life Sciences Mergers & Acquisitions Public Companies/Public Offerings Seed, Venture and Growth Financings

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Glacier Announces Series A Financing to Expand Robot Recycling Fleet

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Dataminr Announces \$100M Investment Led by Fortress Investment Group

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Omnidian Announces \$87M Series C for Renewable Energy Performance

INSIGHTS

Splitting the Pie: How Savvy Founders Divide Ownership and Navigate Other Founder Equity Decisions

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Chainguard Announces \$356 Million Series D Led by Kleiner Perkins and IVP

INSIGHTS

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Latin America Fintech Belvo Announces \$15M Funding

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Gunderson Dettmer Represents Addition and a16z in Base Power \$200M Series B Financing

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Ripple Announces Agreement to Acquire Hidden Road for \$1.25B

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SignalFire Secures \$1B in New Funding