

ActionIQ Announces Acquisition by Uniphore

Client News December 5, 2024

Gunderson Dettmer represented client ActionIQ in its acquisition by Uniphore, a leading AI-Native Platform. ActionIQ connects multiple data sources such as email, customer relationship management and clickstream, and centralizes them onto an analytics dashboard to capture, analyze and utilize marketing data to build and launch campaigns without the assistance of IT. By combining Uniphore's deep roots and expertise in AI with ActionIQ's Composable Customer Data Platform, orchestration and activation capabilities, a new kind of CDP will be built to work with existing enterprise AI investments and infused with AI capabilities of its own.

In the announcement of the acquisition, ActionIQ founder and CEO Tasso Argyros said, "At ActionIQ, we helped create and lead the massive category of Customer Data Platforms, helping dozens of F1000 enterprises transform their Customer Experience. It is my belief that the future of CDPs is AI and CX Agents. Bringing together Uniphore's industry-leading AI capabilities and ActionIQ's data and CX capabilities will allow us to lead the market in innovating at the intersection of AI and CX."

The Gunderson Dettmer team was led by Corporate partners Greg Volkmar and Jeff Stricker and included associates Eugene Kim, Brandon Joseph, Amira Abulafi, Brian Wohlhieter, Greg Miele and Jaime Lacson, strategic transactions & licensing partner Aaron Rubin and associate Emily Miller, executive compensation partner Emily Cabrera and associates Sofia Rattes and Elisabeth Bernabe, tax partner Jace Clegg and associate Morgan Otway and employment and labor of counsels Chelsea Raiten and Jeff Salomon.

Companies ActionIQ Uniphore

Related People

Greg Volkmar
PARTNER
P +1 212 430 3170

Jeffrey L. Stricker PARTNER P +1 212 430 3153

Eugene Kim ASSOCIATE P +1 646 797 5521

Brandon D. Joseph ASSOCIATE P +1 212 430 3169

Amira Abulafi ASSOCIATE P +1 646 490 9036

Brian Wohlhieter ASSOCIATE P +1 929 612 4032

Greg H. Miele ASSOCIATE P +1 212 730 8133

Jaime R. Lacson ASSOCIATE P +1 212 430 3156

Aaron G. Rubin

PARTNER

P +1 212 430 3181

Emily L. Miller ASSOCIATE P +1 212 430 3177

Emily E. Cabrera
PARTNER
P +1 212 430 4201

Sofia B. Rattes
ASSOCIATE
P +1 650 463 5301

Elisabeth M. Bernabe ASSOCIATE P +1 858 436 8004

Jace E. Clegg PARTNER P +1 646 490 9040

Morgan L. Otway ASSOCIATE

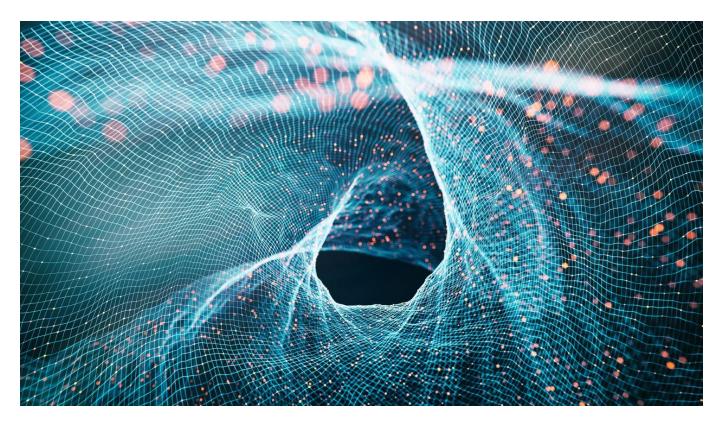
P +1 212 430 4206

Chelsea D. Raiten
OF COUNSEL
P +1 212 430 4245

Jeff I. Salomon OF COUNSEL P +1 646 797 5514

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