

Webinar: AI Terms in Commercial Deals: Negotiating Realistic Terms and Aligning Expectations

Events

October 16, 2024

Gunderson Dettmer Strategic Transactions and Licensing partner Katie Gardner provides insights on important AI-related contract provisions, along with practical pre-contract advice, negotiation tactics and risk management strategies in her webinar, “AI Terms in Commercial Deals: Negotiating Realistic Terms and Aligning Expectations.”

This webinar features discussions on key topics including:

- What terms customers ask for around AI that are either impossible for vendors to meet or misaligned with the current state of AI technology
- The spectrum of market terms for those provisions
- More practical steps companies can take to address AI risk in commercial contracting
- Non-contractual steps companies should be taking to mitigate AI risk

Event Information

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