

Gunderson Dettmer Client WorkRails Acquired by BigTime Software

Client News

November 7, 2024

Gunderson Dettmer represented client WorkRails, a company renowned for its advanced Configure, Price, Quote (CPQ) and workflow automation platform, in its acquisition by BigTime Software, a leading provider of time tracking, project management, resource management, invoicing, and payment solutions. WorkRails helps professional services firms simplify complex service configurations, streamline pricing, and accelerate the sales cycle. This strategic acquisition furthers BigTime's mission to provide end-to-end solutions that empower professional services firms to streamline operations, optimize workflows, and accelerate growth.

In the [announcement of the acquisition](#), WorkRails CEO Steven Schneider said, "We are thrilled to join BigTime and bring our CPQ and automation solutions to an even wider audience. Together, we're building a powerful solution that addresses the end-to-end needs of professional services firms—from the first interaction with a client to the final project hand-off. By combining forces, we're empowering our clients to improve their speed to market and their bottom line. We look forward to achieving great things as part of BigTime."

The Gunderson Dettmer deal team was led by Corporate partner Laura Stoffel and included corporate associates Taylor Sarkaria, Alexandra Noymer and Caitlin Walsh, executive compensation associate Megan Canepari, tax associate Morgan Otway, strategic transactions and licensing associate Kelvin Chan and employment and labor associate Mark Macchi.

Companies

[WorkRails](#)

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