

Jüsto Partners with Amazon to Expand Amazon's Inventory of Fresh Products in Mexico

Client News November 4, 2024

Gunderson Dettmer represented client Jüsto, a Mexico-based grocery delivery startup, in its partnership with Amazon. Jüsto's platform enables customers to buy groceries online and have them delivered to their location of choice. The partnership, which enables Mexico Amazon shoppers to purchase items ranging from fresh produce to meat and fish from Jüsto, helps Amazon expand the inventory of fresh products and supermarket staples available to shoppers and gives the startup greater online visibility.

In the announcement of the partnership, Jüsto CEO and co-founder Ricardo Weder said, "Jüsto is going to be Amazon's produce and grocery proposal in Mexico. It's one of the few times where Amazon has left all of the client's experience to a third party, so we're very excited."

The Gunderson Dettmer deal team was led by partner Brad Krack and included associates Federico Varni and Eduardo Espinosa de los Monteros Pereda.

Companies
Jüsto
Amazon

Related People





Bradley D. Krack
PARTNER
P +1 415 801 4890



Federico Varni ASSOCIATE P +1 212 430 4241



Eduardo Espinosa de los Monteros Pereda ASSOCIATE P +1 212 730 8133

Related Services

Late-Stage Company Latin America

Featured Insights

CLIENT NEWS

Brazilian Carbon Capture Company Mombak Announces \$30M Financing

CLIENT NEWS

Africa B2B OmniRetail Announces \$20M Financing

CLIENT NEWS

Glacier Announces Series A Financing to Expand Robot Recycling Fleet

CLIENT NEWS

Dataminr Announces \$100M Investment Led by Fortress Investment Group

CLIENT NEWS

Omnidian Announces \$87M Series C for Renewable Energy Performance

INSIGHTS

Splitting the Pie: How Savvy Founders Divide Ownership and Navigate Other Founder Equity Decisions

CLIENT NEWS

Chainguard Announces \$356 Million Series D Led by Kleiner Perkins and IVP

INSIGHTS

Client Insight: California Al Transparency Act

INSIGHTS

Client Insight: Prepare for BE-10 Benchmark Survey of US Direct Investment Abroad

INSIGHTS

Tech Brew Interviews Aaron Rubin in "Where the legal battle stands around

copyright and Ai training

CLIENT NEWS

Latin America Fintech Belvo Announces \$15M Funding

INSIGHTS

Legal 500 Country Comparative Guides 2025: Venture Capital (Singapore)