

PitchBook Interviews Andrew Luh in “Outside the AI boom, it’s a buyer’s market for cash-strapped startups”

Insights

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Gunderson Dettmer partner and chair of the M&A practice Andrew Luh is interviewed in PitchBook’s article, “Outside the AI boom, it’s a buyer’s market for cash-strapped startups.” The article analyzes the current trends in mergers and acquisitions, particularly the impact of market downturns on startup valuations and exits.

In addition to overall M&A analysis, PitchBook notes how AI companies have been raising capital at such a rapid clip and looking at acquihire opportunities. “These deals are especially lucrative for employees: Luh has seen buyers set aside pots of cash intended to attract and retain high-flying machine-learning talent.”

[Read the full article here.](#)

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