



Ben L. Cukerbaum

PARTNER

Austin

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Ben is a partner in the Strategic Transactions and Licensing group.

Ben helps clients with all manner of technology and data-driven transactions and related issues. He regularly helps structure, draft, review and negotiate commercial transactions as well as provide technology-focused product counseling on issues such as data privacy, data security and open source software.

In addition to his commercial transactions and product counseling practice, Ben has advised some of the world's leading venture capital and private equity funds in their investments in technology-driven businesses. He has also helped companies raise money and complete sale transactions with those same funds as well as strategic investors and acquirers.

Ben's diverse experience includes enterprise software/SaaS, data analytics, electric vehicles, consumer products, medical devices, mobile applications, biotechnology and digital infrastructure. His commercialization practice includes SaaS agreements,

joint development agreements, strategic alliances, reseller agreements, distribution agreements and a variety of other in- and out-licensing deals.

Ben has negotiated commercial transactions across from many leading U.S. and international companies, including Amazon, AT&T, Bayer, Boeing, Bridgestone, CBRE, Dana, ExxonMobil, Facebook, Ford Motor Company, Goldman Sachs, Google, Haldor Topsøe, Halliburton, Hilti, IBM, Intel, Mastercard, McDonald's, McKinsey Consulting, Medtronic, Merck, Microsoft, Mondelez, Morgan Stanley, Oracle, Qiagen, SAP, Visa, and Wal-Mart. He has also negotiated technology transfer arrangements across from leading research universities.

Credentials

EDUCATION

- The University of Texas School of Law, J.D.
Chancellors; Order of the Coif
- St. Edward's University, B.A., English

BAR ADMISSIONS

- Texas

ACHIEVEMENTS

Ben was selected for inclusion in "Ones to Watch" by *Best Lawyers* in Intellectual Property Law, Mergers and Acquisitions Law and Technology Law (since 2023)

Focus Areas

Strategic Transactions & Licensing
AI & Machine Learning

Related News & Insights

CLIENT NEWS

Cart.com Announces Acquisition of OceanX

FIRM NEWS

Best Lawyers Recognizes 29 Gunderson Dettmer Attorneys in the 2025 Best Lawyers in America Guide

CLIENT NEWS

Cart.com Acquires Amazon Optimization and Advertising Solution Provider Amify

FIRM NEWS

Gunderson Dettmer Announces Seven Newly Elected Partners

CLIENT NEWS

Cart.com Announces Fulfillment Partnership with PacSun

EVENTS

Founders N' Funders ATX - Shark Tank Pitch Event

FIRM NEWS

Best Lawyers Recognizes 25 Gunderson Dettmer Attorneys in the 2024 Best Lawyers in America Guide

CLIENT NEWS

Ecliptic Capital Co-Leads Veloce Energy Series A

EVENTS

Champions of Change

CLIENT NEWS

RadioMedix's 225Ac-PSMA-I&T Program Acquired by Fusion Pharmaceuticals

CLIENT NEWS

a16z Leads \$50M Series A Financing of PROOF

INSIGHTS

Rêv Worldwide Acquisition of Global Payment's NetSpend Consumer Business

CLIENT NEWS

Ironspring Ventures Leads \$9M Series Seed Financing of ProKeep