



## VENTURE FINANCINGS

Helping emerging growth companies raise capital is in our DNA. We consistently negotiate and close more venture financings than any other firm in the world. We leverage our extensive experience and industry relationships to help you raise the capital you need on competitive terms. More importantly, that experience ensures that those deals are closing as quickly and efficiently as possible.

**Deep Experience.** While a prolific serial entrepreneur may raise capital a dozen times in a career, a Gunderson Dettmer corporate lawyer may negotiate a dozen deals *every quarter* across a variety of sectors. Our pace of deal making enables us to maintain up-to-the-minute awareness of market trends, terms and structures and to provide guidance on the most likely sources of seed or venture capital for any client, anywhere in the world. We empower you to focus on strategy and pitching instead of the fine print.

### **Global depth at every stage.**

- **Seed** – As leaders in the early-stage financing market, we have helped define the spectrum of seed-stage securities in use today.
- **Venture** – We negotiate and close more venture financings annually than any other firm in the world. Although no two deals are ever the same, our market knowledge enables us to work efficiently and contribute exceptional insights to the benefit of your company.
- **Growth** – Growth equity financings are an increasingly important source of capital as companies choose to remain private longer. We develop inventive and practical growth-stage financing structures to address your needs.
- **Global** – We have extensive expertise in structuring and negotiating cross border investments at all stages and are intimately familiar with the tax, regulatory and comparative law aspects of these transactions. We have the experience and reach to support you wherever investment opportunities are available.

**Matching Founders and Investors.** We believe that making targeted introductions between companies and investors is one of our important roles in the startup ecosystem. It also happens to be one of the most rewarding things we get to do.

- Emerging Companies
- Corporate Services
- Mergers & Acquisitions
- Licensing, Strategic Partnering & Commercial Transactions
- Tax
- Executive Compensation
- Labor & Employment



G U N D E R S O N   D E T T M E R

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- Data Privacy
- Public Offerings/Public Companies
- Entrepreneurs & Emerging Companies
- Growth Financings