

UK AND EUROPE

When Gunderson Dettmer first launched in 1995, innovative companies in the UK and Europe were among the firm's first clients. Since that time, our commitment to the UK and European venture capital ecosystem has only grown as the market has matured. We were one of the first firms to dedicate itself to the venture ecosystem, and by maintaining that singular focus over the decades, we are the recognized market leader for companies and investors in the worldwide innovation economy.

That focus means founders, management, boards and investors can better achieve their goals – whether raising capital, negotiating a strategic transaction, achieving a successful M&A outcome or transitioning to the public markets. We have handled transactions in nearly every country in Europe, with significant experience in the UK, Germany, France, Ireland, Romania, Switzerland and Sweden. Whether you are a company or a fund, we can help you maximize the next stage of your growth.

Our Focus on Core Needs

Our investor clients in the UK and Europe benefit from our preeminent experience in fund formation, compliance and portfolio investments. We have helped UK and Europe-based venture capital firms and corporate strategic investors raise over 40 funds and other funding vehicles that have invested billions worldwide. Our clients rely on our market knowledge and counsel to help balance the competing interests of fund sponsors, investors and portfolio companies, while optimizing results for prevailing market trends.

Our long-standing connection to the UK and Europe means we are better able to align strategic and legal needs with local trends and opportunities. Further, we have a robust growth equity practice focused on late-stage and cross-border investing. Since 2020 alone, our team has represented clients in over 200 venture and growth equity financings raising more than \$31 billion for innovative companies in the UK and Europe.

For company clients, we provide the full range of corporate services they need at every stage of their growth, helping to position them optimally for long-term stakeholder returns. We help them navigate the complexities of financings, strategic transactions, international expansion, M&A and public offerings. Since 2015, we have negotiated cross-border M&A transactions for clients being acquired by a range of industry players, including Amazon, Facebook/Meta, Github, AT&T, Cisco, Ericsson and Workday. Similarly, we have represented numerous U.S.-based companies acquiring companies in the UK and Europe.

Our clients rely on us predict, prioritize and produce strategic solutions at every business phase. With a long-standing commitment to the market, and through trusted relationships and uniquely pragmatic advice, we advance our clients toward what's next.

- Corporate Governance & Strategy
- Data Privacy

- Entrepreneurs & Emerging Companies
 - Fund Formation
 - Fund Operations
 - Fund Portfolio Investments
 - Initial Public Offerings & Direct Listings
 - Strategic Transactions & Licensing
 - Life Sciences Licensing & Strategic Partnering
 - Mergers & Acquisitions
 - Pre-Venture, Venture and Growth Financings
 - Private & Public Companies
 - Tax
 - Venture Capital & Growth Equity Funds
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