



## Shu Hu

**OF COUNSEL**

Silicon Valley

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Shu is of counsel in our Strategic Transactions & Licensing Practice.

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Shu represents technology and life sciences companies in strategic intellectual property and data-driven transactions. She also routinely counsel investors and acquirers on intellectual property and privacy aspects of venture capital financings and merger and acquisition deals.

Shu has advised clients in a wide variety of technology sectors, including artificial intelligence and machine learning (AI/ML), autonomous driving, big data, biotech, blockchain and web3, cloud services, cybersecurity, e-commerce, edtech, fintech, gaming, hardware, healthcare, Internet of Things (IoT), mobile, open source, robotics, software and SaaS, and semiconductors. Shu has extensive experience designing, drafting, and negotiating complex commercial transactions that include strategic alliances, corporate partnering, and joint ventures; asset sales and spinoffs; collaborations and co-development arrangements; academic and research institute licensing; patent, technology, software, and content licenses; reseller, distributor, and channel partner agreements; manufacturing, OEM/ODM, and supply agreements.

Shu works closely with Gunderson's Beijing office to assist venture-backed companies in connection with their cross-border technology licensing, joint ventures, spin-offs, M&A, supply chain and commercial arrangements, and other strategic transactions. Leveraging her legal education and professional experiences in the U.S., Europe, and China, Shu has a deep understanding of the legal, regulatory, and business environment in China and is uniquely well-equipped to guide her clients through the complexities of cross-border deals and enable clients to develop, use, commercialize and protect their innovative assets across jurisdictions.

Prior to joining Gunderson, Shu worked as a legal assistant at the World Intellectual Property Organization in Geneva, Switzerland for two years.

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## **EDUCATION**

- Stanford Law School, LL.M.
- University of Oxford, MJur
- China Foreign Affairs University, B.A., Law

## **ACHIEVEMENTS**

CIPP/US Certified

## **FOCUS**

- Strategic Transactions & Licensing
- Data Privacy
- Entrepreneurs & Emerging Companies
- Mergers & Acquisitions
- Fund Portfolio Investments
- Pre-Venture, Venture and Growth Financings

## **ADMISSIONS**

- California
- New York