

PRE-VENTURE, VENTURE AND GROWTH FINANCINGS

Helping high-growth companies raise capital is in our DNA. For the last decade, we have been consistently recognized for closing more venture and growth equity financing transactions than any other law firm in the world. We leverage our extensive experience and deep industry knowledge to help our clients raise the capital they need efficiently and on competitive terms.

Deep Experience

While a prolific serial entrepreneur may raise capital a dozen times in a career, a Gunderson Dettmer corporate lawyer may negotiate dozens of deals *every quarter* across a variety of sectors. We know what's next for our clients because we have seen it play out time and time again. The depth of our experience and focus on our clients' ideas and values means we can anticipate, plan and advise at the right time and in the right direction. Our pace of deal making enables us to maintain up-to-the-minute awareness of market trends, terms and structures and to provide guidance on the most likely sources of capital for any client, anywhere in the world. We empower you to focus on strategy and pitching.

- **Pre-Seed and Seed** – As leaders in the early-stage financing market, we have helped define the spectrum of seed-stage securities in use today. Inspired innovators rely on us to provide strategic business solutions at this most critical stage in their development.
- **Venture** – Although no two deals are ever the same, our market knowledge enables us to work efficiently and contribute exceptional insights to the benefit of your company. Our clients rely on us as their sounding boards, stress reducers and pressure testers. We know how to listen; we know how to deliver. We distill complex legal recommendations into clear, pragmatic solutions that feed the momentum of success.
- **Growth** – Growth equity financings are an increasingly important source of capital as companies choose to remain private longer. Further, a late-stage financing may be the right choice to bolster a company's financials in advance of an IPO. Although every deal is unique, our market knowledge and extensive experience helps us tailor growth-stage financing structures to a client's long-term aspirations. We provide seasoned advice for those companies ready to take that next bold step, helping our clients to realize (and sometimes push) the boundaries of their vision.
- **Global** – With 11 offices in key markets across the world, we have the footprint to support your global ambitions. We have extensive expertise in structuring and negotiating cross border investments at all stages and are deeply familiar with the tax, regulatory and comparative law aspects of these transactions. We have the experience and reach to support you wherever investment opportunities are available.
- Antitrust & CFIUS
- Corporate Governance & Strategy
- Data Privacy
- Entrepreneurs & Emerging Companies
- Executive Compensation

- Web3, Crypto, Blockchain & Modern Finance
 - Initial Public Offerings & Direct Listings
 - Employment & Labor
 - Strategic Transactions & Licensing
 - Life Sciences Licensing & Strategic Partnering
 - Mergers & Acquisitions
 - Private & Public Companies
 - Tax
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