



MERGERS & ACQUISITIONS

We take an interdisciplinary approach to preparing clients for M&A transactions tailored to the unique assets and characteristics of emerging and maturing technology companies. Mergers and acquisitions have long accounted for roughly 90% of all venture-backed exit activity, and we begin positioning our clients appropriately at their earliest stages to establish strategic options. We've built a market leading M&A practice to ensure you are positioned to achieve your goals, whether you seek to acquire companies or are the target of an acquisition.

Experience to Scale. We've handled thousands of U.S. and international M&A transactions worth tens of billions of dollars for clients across a wide range of technology and life sciences industries. Our typical transaction is the sale of a client to a large tech or life sciences buyer. You won't see serial acquirers or the biggest tech and life sciences companies on our client lists because that would limit our ability to work with the most innovative and nimble companies coming to market today. Even so, we also represent public and private companies in their strategic activities—assisting them in their strategic growth through acquisitions and business combinations.

Sector Savvy. Our transaction teams are led by some of the most experienced and respected M&A lawyers in their sectors, and include experts in every specialty necessary to optimally structure and negotiate the deal. Our legal bench includes accomplished specialists in corporate and securities law, tax, IP and technology transactions, executive compensation and labor and employment.

Credibility Edge. We have earned a reputation for smart, practical and straightforward deal-making. Major corporate acquirers active in the tech and life sciences space know us first hand because we've worked with them repeatedly. We understand their business drivers, interests and legal teams better than most and that enables us to find more opportunities for solutions. Coming into a negotiation, these companies and their lawyers respect and trust us. They appreciate that we'll be formidable, but they're also secure in the knowledge that we'll work tirelessly to get the deal done.

- Public Offerings/Public Companies
- Venture Financings
- Corporate Services
- Emerging Companies
- Maturing & Public Companies
- Entrepreneurs & Emerging Companies