



Lou Soto

PARTNER

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Practical advisor to technology companies and venture investors

Lou represents venture-backed technology companies at all stages of growth. His clients span the technology industry, including SaaS, Defense Tech, FinTech, AI, Healthcare IT, cyber security and internet infrastructure.

Lou counsels clients in connection with corporate formation, venture capital financings, mergers and acquisitions and public offering transactions, as well as providing corporate governance and securities law counseling. He works closely with clients through their entire life cycle, from providing strategic and corporate structuring advice to founders at the earliest stages, to managing venture capital and growth financings, to negotiating M&A and other liquidity transactions for late stage growth companies.

In addition to his company practice, Lou represents the leading venture capital firms, seed funds and incubators across the globe in a variety of financing transactions.

Lou is originally from New Jersey and lives in the Bay Area with his wife and three kids. Lou spends most of his free time coaching, playing or watching sports with his family and is an avid Bruce Springsteen fan.

Lou's work with his client Anduril was recently featured in [Business Insider](#).

EDUCATION

- Georgetown University Law Center, J.D.
- Rutgers University, B.A.

FOCUS

- Entrepreneurs & Emerging Companies
- Pre-Venture, Venture and Growth Financings
- Mergers & Acquisitions
- Capital Markets

ADMISSIONS

- California
- New York