

LIFE SCIENCES LICENSING & STRATEGIC PARTNERING

We represent life sciences innovation companies in every type of strategic and licensing transaction necessary to propel their businesses.

Earliest focus

Our life sciences licensing lawyers work with companies from the earliest stages, routinely working with university spin-outs and pre-venture companies. We provide clients with advice and counsel on what we know to be the most critical issues on a startup's road-map. Our practice advice, technical skill and constant support help prepare clients for eventual partnerships with other pharmaceutical, biotech and medical device companies and venture financings.

Evolution of growth

As life sciences companies mature, they look to negotiate and implement strategic transactions, collaborations and licensing arrangements with other companies, frequently the largest pharma, biotech and device companies in the world. We routinely negotiate with those companies and their subsidiaries and we know the structures and strategies that produce win-win deals.

Well-rounded support

Our clients don't just look to us for our licensing and partnering experience. Gunderson Dettmer clients are at the forefront of the innovation economy and our firm supports these companies in every type of transaction, from early-stage financings to multi-billion dollar exits. We also pioneered many of the compensation practices that have become standard for venture-backed companies to make sure our clients have the best team to propel their growth. Our tax lawyers are adept at figuring out the best balance between tax advantages and business purposes even in cross-border deals.

- Antitrust & CFIUS
- Capital Markets
- Corporate Governance & Strategy
- Data Privacy
- Entrepreneurs & Emerging Companies
- Executive Compensation
- Initial Public Offerings & Direct Listings
- Employment & Labor
- Strategic Transactions & Licensing
- Mergers & Acquisitions

- Pre-Venture, Venture and Growth Financings
 - Private & Public Companies
 - Tax
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