



INVESTOR SIDE FINANCINGS

We are a recognized international leader in the representation of venture capital and other private equity funds in their investment activities. We negotiate more than 1,000 venture and growth financings every year and are consistently ranked among the most active firms in the world by industry surveys. We blend a practical approach with the most current market intelligence to help you close deals.

Dedicated teams. We build small, stable representation teams to develop best practices around your processes enabling us to deliver highly efficient and cost-effective representation. We structure transactions to help you achieve the best possible returns from liquidity events while balancing downside economic protections and appropriate control features.

Global depth at every stage.

Seed – As leaders in the early-stage financing market, we have helped define the spectrum of seed-stage securities in use today. We negotiate and close seed financings on behalf of VC, incubator/accelerator and angel investors.

Venture – We negotiate and close more venture financings annually than any other firm in the world. Although no two deals are ever the same, our market knowledge enables us to work efficiently and contribute exceptional insights.

Growth – As emerging growth companies choose to remain private longer, growth equity investors are an increasingly important source of capital. Building on our extensive experience with venture capital financings and large portfolio of late-stage company clients, we assist growth-stage investors to develop successful structures and strategies in the technology market that are inventive yet practical.

Global – We have extensive expertise in structuring and negotiating cross border investments at all stages and are intimately familiar with the tax, regulatory and comparative law aspects of these transactions. We have the experience and reach to support you wherever investment opportunities are available.

- General Fund Representation
- Fund Formation
- Mergers & Acquisitions
- Venture Capital & Growth Equity
- Maturing & Public Companies
- Entrepreneurs & Emerging Companies



G U N D E R S O N D E T T M E R

We negotiate more venture capital financings than any other firm in the world and represent leading investors in every industry and market.