



Gina M. Marek

PARTNER

Silicon Valley

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Gina guides companies through their strategic partnering deals at all stages of maturity, providing deep legal expertise through a business lens.

Gina is a partner in Gunderson Dettmer's Silicon Valley office where she chairs the Strategic Licensing & Transactions Group. She represents growing companies in corporate partnering, strategic alliances, technology protection, and the licensing and commercialization of intellectual property and technology assets. She also advises venture capitalists and companies on intellectual property and technology aspects of venture capital financings and merger and acquisition activities.

Gina helps clients achieve preferred outcomes by bringing pragmatism and pattern recognition gained from representing hundreds of start-ups in commercial agreements. She also helps clients gain efficiencies and speed in the deal process by being fully embedded with Gunderson's financing and M&A deal teams. In every engagement, Gina brings the firm's industry-leading experience representing high-growth companies in throughout their life cycles.

Gina has represented emerging growth companies in negotiating major deals opposite many large US and international companies, including Amazon, American Express, Amgen, Bristol Myers Squibb, CVS, Diageo, Eli Lilly, Genentech, Johnson and Johnson, MasterCard, Merck, Procter and Gamble, and Roche. Her experience spans nearly all industries.

Her recent representative matters include:

- Represented Alamar Biosciences in its spin out of therapeutics company Attovia, and licensing to Attovia of its Attobody platform in the therapeutic field.

- Represented fintech company Skipify in its partnership with American Express, connecting Amex cards into Skipify's seamless checkout solution.
- Represented prayer app Hallow in its collaboration with prominent content partners, including Mark Wahlberg and Andrea Bocelli.
- Represented Anaplan in its sale to Thoma Bravo for \$10.4 billion.

Gina is a former D1 athlete, having swum on athletic scholarship for the University of California, Berkeley. She lives on the Peninsula with her husband, three daughters, and two giant dogs (a Newfoundland and a Great Dane). She is a longtime member of the Menlo School Alumni Board.

Gina is a graduate of the University of California, Los Angeles, School of Law and the University of California, Berkeley.

EDUCATION

- University of California, Los Angeles, School of Law, J.D.
- University of California, Berkeley, B.A., Religious Studies
 - High Distinction in General Scholarship

ACHIEVEMENTS

The Recorder 2017 Women Leaders in Tech Law
CIPP/US Certified

FOCUS

- Strategic Transactions & Licensing
- Life Sciences Licensing & Strategic Partnering
- Data Privacy
- Entrepreneurs & Emerging Companies
- Mergers & Acquisitions
- Fund Portfolio Investments
- Pre-Venture, Venture and Growth Financings

ADMISSIONS

- California