

## FUND PORTFOLIO INVESTMENTS

We are recognized internationally for our representation of venture capital and growth equity funds. We negotiate more than 1,000 venture and growth financings every year and are consistently ranked among the most active firms in the world by industry surveys. We blend a practical approach with the most current market intelligence to help you close deals.

### Dedicated Teams

We build small, stable teams that understand your processes, enabling us to deliver highly efficient and cost-effective representation. We structure transactions to help you achieve the best possible returns from liquidity events while balancing downside economic protections and appropriate control features.

### Leading Global Practice

- **Pre-seed and Seed** – As leaders in the early-stage financing market, we have helped define the spectrum of pre-seed and seed-stage securities in use today. We regularly negotiate and close pre-seed and seed financings on behalf of venture capital, incubator/accelerator and angel investors.
  - **Venture** – We negotiate and close more venture financings annually than any other firm in the world. Although no two deals are ever the same, our market knowledge enables us to work efficiently and contribute exceptional insights.
  - **Growth** – We have unmatched experience with late-stage financings. Our corporate lawyers negotiate hundreds of deals every quarter across a variety of sectors, enabling us to maintain up-to-the-minute awareness of market trends, terms and structures. We assist the world's preeminent venture and growth-stage technology investors to develop financing structures and strategies that are inventive yet practical.
  - **Global** – We have extensive expertise in structuring and negotiating cross border investments at all stages and are intimately familiar with the tax, regulatory and comparative law aspects of these transactions. We have the experience and reach to support you wherever investment opportunities are available.
  - Fund Operations
  - Fund Formation
  - Venture Capital & Growth Equity Funds
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DETTMER

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