



FUND FORMATION

Not merely leadership; dominance. We are the recognized leader in the venture fund formation marketplace. We routinely negotiate close to one-third of every venture capital dollar raised worldwide. Clients rely on our market knowledge and counsel to help balance the competing interests of limited partners, general partners, employees and portfolio companies, optimizing results for prevailing market trends. As VCs market and raise new funds, we work with fund sponsors to design the optimal limited partner agreement, manage negotiations with prospective limited partners and efficiently manage the fundraising and closing process.

Leading global fund formation practice.

- We rely on the experience and craftsmanship of senior talent.
- Partners in each geography focus on regional issues but we support our fund sponsors globally with experienced professionals in our Silicon Valley, Beijing, Boston and New York offices.
- Market leadership ensures the most timely guidance on emerging trends, which in turn enables us to give unrivaled business and strategic advice.

Online fund formation portal.

The Gunderson Dettmer Fund Formation Portal is an online platform that allows fund investors to complete and sign fund subscription materials electronically from any computer, tablet or other mobile device.

Gunderson Dettmer was the first firm to offer such a tailored online service to venture capital firms. As the leading venture fund formation practice, we are focused on improving the fund formation process and pioneering custom solutions to make it as efficient as possible for our clients and their investors.

Our approach reduces the time and costs of the formation process – without sacrificing quality.

- General Fund Representation
- Mergers & Acquisitions
- Investor Side Financings
- Venture Capital & Growth Equity
- Maturing & Public Companies
- Entrepreneurs & Emerging Companies

Fund formation clients include more than 50% of all 2020 Forbes Midas List members' firms, including



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